

# Biopharmaceuticals Proposition: Executive Summary

September 2021

+10722 14 311  
172009

## Key Terms

---

### Advanced Therapy Medicinal Products (ATMPs)

Medicinal products which is either a gene therapy medicinal product, a somatic cell therapy medicinal product or a tissue engineered product

### Antibodies

Proteins produced by our immune system to fight off invading pathogens. Antibodies are a very important class of drug therapies, and are also used as research tools. Many targeted cancer drugs, including immuno-therapies, are antibodies.

### Biologic

Protein-based therapy produced from microbes or cell cultures, typically taken as an injection. Also referred to as "large molecule" drugs. They include antibodies, therapeutic proteins, advanced therapy medicinal products (ATMPS), vaccines and blood & tissue products

**Biopharma:** used to refer to therapeutic-focused biotech companies, often but not always the more developed companies of the sector. In this proposition:

- Core Biopharma includes all businesses involved in developing and/or producing their own pharmaceutical products – from small, R&D focused biotechs to multinational Big Pharma. Subsegments include Small Molecules, ATMPs, Therapeutic Proteins, Antibodies, Vaccines and Blood & Tissue Products.
- Biopharma Service & Supply comprises businesses that offer goods and services to Core Biopharma companies including, for example, Contract Research and Manufacturing Organisations (CRMOs) and suppliers of consumables and reagents for R&D facilities.

### Biotechnology

Biology-driven technology that uses biological processes to develop products, systems and tools that can help improve our health.

### Cell & Gene Therapy

Treatment that involves extracting certain cells from a donor or patient, engineering them outside the body and re-injecting them; and treatment that involves replacing a faulty or missing gene with a working copy.

### Genomics

An interdisciplinary field focusing on the study of the human genome and the application of resulting knowledge to human health. Genomics is sometimes considered the entry point for other lines of study (other 'omics'), including proteomics, transcriptomics and metabolomics.

### Life Sciences

Ranging from basic and applied bioscience and biomedical research to the development of pharmaceuticals, biotechnologies, and medical and health technologies.

### Precision Medicine

The use of genetic or biological markers to determine whether or not a patient will respond positively to the medicine.

### Small Molecules

Chemical medicines below a certain size threshold that can be synthesized in the laboratory and are usually taken in pill form.

*Sources: BIA, 'Opportunity on your Doorstep,' Sept 2020; OLS, 'UK Bioscience and Health technology Sector Statistics 2019,' 2020; Vailati-Riboni, Mario et al, 'What Are Omics Sciences,' Aug 2017; UK Gov, 'ATMPs: regulation and licensing,' 2015.*

**\$496bn**  
global  
market  
value in  
2026

**7.3%**  
CAGR,  
2021-26

**80%**  
Global  
clinical  
development  
pipeline is  
biopharma

**\$1.1tr**  
global  
medicine  
spending  
by 2024

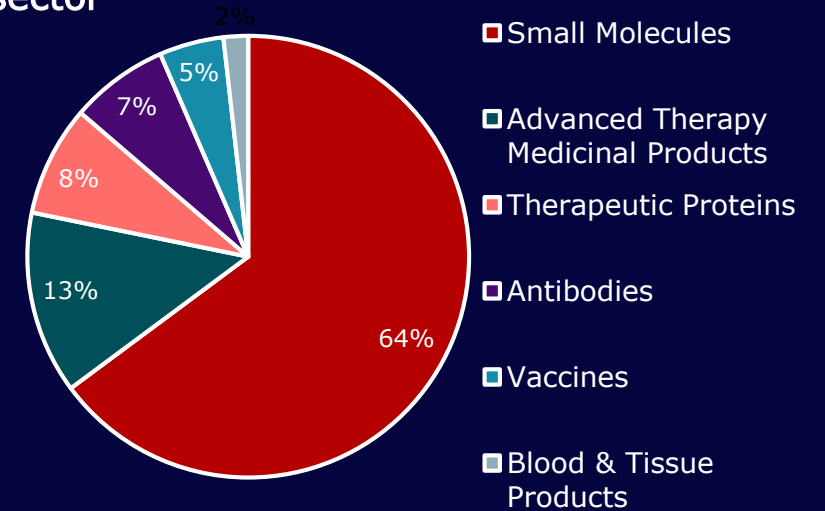
## The Global Biopharma Market

### Major Trends Impacting the Global Industry

- Ageing Society
- Technological Advancements
- Future Epidemic Preparation
- Rise in Multiple Chronic Conditions
- Growing Demand in Emerging Markets

*Sources: IBISWorld, 'Biotechnology in the UK,' Sept 2020; Mordor Intelligence, 'Biopharmaceuticals Market - Growth, Trends, Covid-19 Impact, And Forecasts (2021-2026),' 2020; Panda International, 'Life Sciences Investment in 2020 - Why Biotech is Flourishing,' Nov 2020; BIA, 'Opportunity On Your Doorstep,' Sept 2020; OLS, 'UK Bioscience and Health technology Sector Statistics 2019,' 2020.*

### Percentage of UK Core Biopharma Businesses by Subsector



### Key UK Statistics











**2,240**  
businesses

**124,300**  
employees

**£55.1bn**  
annual turnover

**68%**  
of Life Sciences  
turnover

## Opportunities Overview

Biopharma		<b>7.3% CAGR</b> globally through 2021-2026		<b>£55.1bn</b> UK annual turnover
Vaccines		<b>\$57bn</b> global market by 2025, from \$37bn in 2019		<b>£544m</b> in R&D funding
Biologics		Nearly a <b>third</b> of global drugs sales		<b>400%</b> increase in investments in the UK since 2012
Small Molecules		<b>8% CAGR</b> globally through 2026		<b>£31.7bn</b> UK annual turnover
Precision Medicine		<b>\$134bn</b> global market by 2025		<b>UK Leadership</b> through Genome UK, Genomics England and UK Biobank

The UK has a vibrant and international industry benefiting from long-term vision, partnership between government and the sector, and supported by a world-class talent base.

*Sources: Mordor Intelligence, 'Biopharmaceuticals Market - Growth, Trends, COVID-19 Impact, And Forecasts (2021-2026)', 2020; IBISWorld, 'Biotechnology in the UK,' Sept 2020; OLS, 'UK Bioscience and Health technology Sector Statistics 2019,' 2020; Imarc, 'Vaccine Market: Global Industry Trends, Share, Size, Growth, Opportunity and Forecast 2020-2025,' 2020; BIA, 'Opportunity On Your Doorstep,' Sept 2020; Mordor Intelligence, 'Small Molecule Drug Discovery Market - Growth, Trends, COVID-19 Impact, and Forecasts (2021-2026),' 2020; Frost and Sullivan, 'Global Precision Medicine Growth Opportunities, Forecast to 2025', 2017.*

## Government Leadership & Support

The links below go to Government strategy documents & departments relating to the Life Sciences sector. More details on the following pages.

### Government Leadership

<a href="#">Life Sciences Vision</a>	<a href="#">Clinical Research Vision</a>
<a href="#">Life Sciences Industrial Strategy</a>	<a href="#">R&amp;D Roadmap</a>
<a href="#">NHS Long-Term Plan</a>	<a href="#">UK Innovation Strategy</a>
<a href="#">Life Sciences Investment Programme</a>	<a href="#">UAE-UK Sovereign Investment Partnership</a>

### Supportive Public Institutions

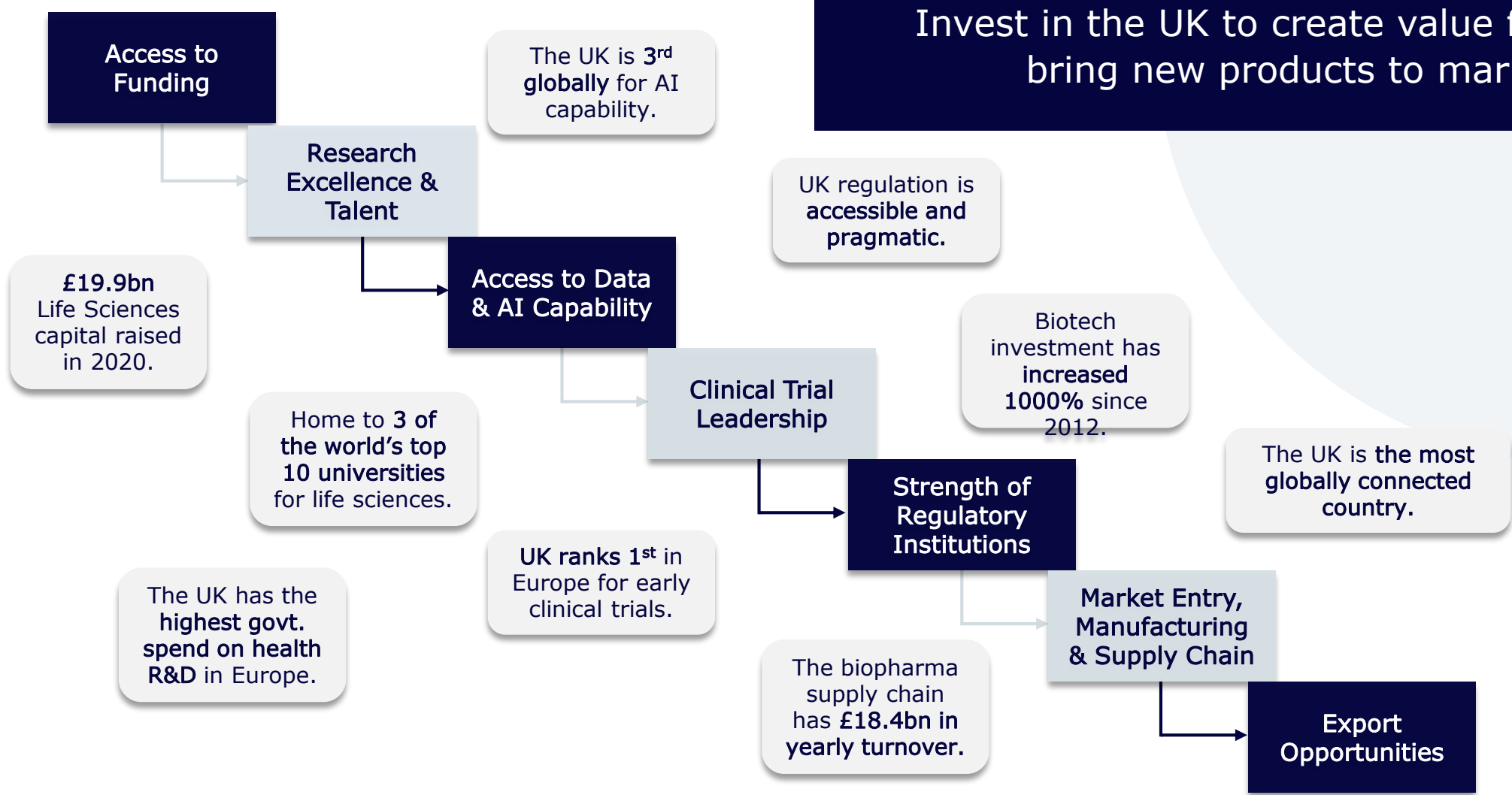
<a href="#">Office for Life Sciences (OLS)</a>		<a href="#">National Health Service (NHS)</a>	
<a href="#">National Institute for Health Research (NIHR)</a>	<a href="#">Academic Health Sciences Networks (AHSNs)</a>	<a href="#">Accelerated Access Collaborative (AAC)</a>	
<a href="#">UK Research &amp; Innovation</a>		Non-Departmental	
<a href="#">Innovate UK</a>	<a href="#">Research Councils</a>	<a href="#">National Institute for Health and Care Excellence (NICE)</a>	<a href="#">Health Data Research UK (HDR UK)</a>

Sources: OLS, 'Life Sciences Industrial Strategy Update,' Jan 2020

- **Largest and fastest ever expansion** of support for research and innovation
- **2.4% of GDP on R&D** by 2027, with a longer-term aspiration of 3.0%
- **Additional £4bn** invested in R&D since 2017
- **2<sup>nd</sup> globally** for government spend on health R&D

# Capability & Excellence Along the Value Chain

Invest in the UK to create value faster and bring new products to market.



Sources: Savills, 'Spotlight: Life Sciences – Trends & Outlook 2021,' Jan 2021; Oxford Insights, 'Government Artificial Intelligence Readiness Index 2019'; OLS, 'Life Sciences Competitiveness Indicators 2020,' 2021; BIA, 'The Science of Success: UK Biotech Financing in 2020,' Feb 2021; APBI, 'Clinical Trials Report,' 2019; OLS, 'UK Bioscience and Health technology Sector Statistics 2019,' 2020; NYU, 'DHL Global Connectedness Index 2020,' 2020.

# The Biopharma Landscape



## Centres of Excellence

Benefit from world-leading centres of excellence across the country to develop innovative new medicines.



## Third Sector

Take advantage of the research funding, connections and clinical data offered by established charities and patient organisations.



## Trade Associations & Networks

Connect with trade associations and networks to link with suppliers, buyers and institutions and be represented both nationally and internationally.



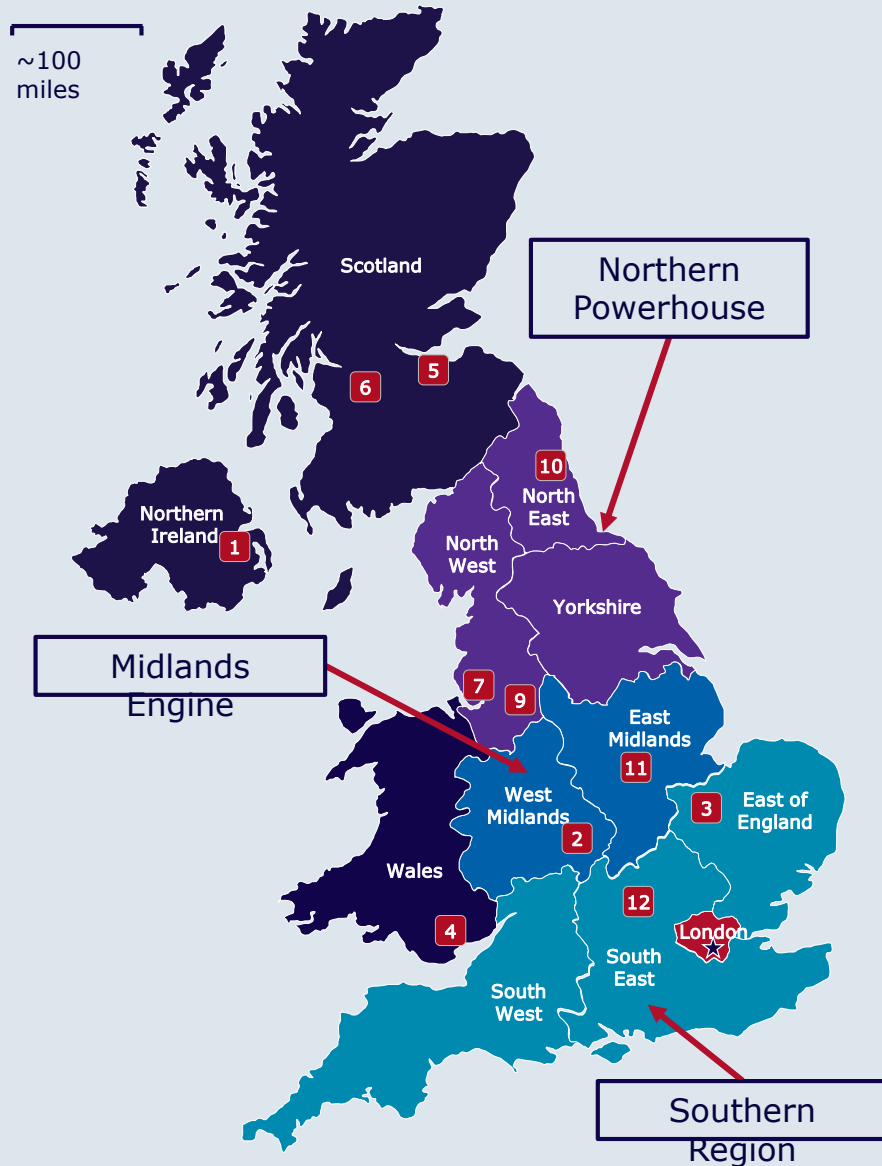
## Companies

Join other companies who have established themselves in the UK and benefited from the multitude of institutions, research networks and funding options available.

The UK biopharma sector enjoys collaboration across industry, academia, government, the NHS, and other health funders.



# Opportunities and Expertise Across the UK



## Regional Summary

The UK's biopharmaceutical opportunities span the country. Each region's economy is supported by a large, talented workforce, 66% of which lies outside the South East and London; world-class life sciences infrastructure including lab space, science parks and manufacturing facilities, as well as incubators and accelerators in which to start up and scale up; established clinical trials networks for streamlined trial operations; and access to public and private funding.

Specialised clusters offer opportunities in high growth subsectors such as precision medicine, cell and gene therapies, vaccine manufacturing, data science and more. The UK has highlighted these High Potential Opportunities (HPOs) to increase inward investment into the UK. Information on HPOs is available on the Great Asset Library. Finally, Northern Ireland, Scotland, Wales and much of the North of England and Midlands benefit from lower costs, taking into consideration salaries and Grade A office space.

The UK's high-growth and high-potential biopharma cities include:

1) Belfast	7) Liverpool
2) Birmingham	8) London
3) Cambridge	9) Manchester
4) Cardiff	10) Newcastle
5) Edinburgh	11) Nottingham
6) Glasgow	12) Oxford

Learn more about each region's biopharmaceutical offer by reaching out to local investment agencies. More information for England [here](#); [Scotland](#); [Wales](#); and [Northern Ireland](#).



# DIT support for Investors

The Department for International Trade (DIT) provides end-to-end support for inward investors in the UK.

We support your investment journey whether you are a brand new inward investor or already have an established business in the UK.

If you would like to talk to our specialist team about the opportunities for your business in the UK and how we can help, contact [lifescience@trade.gov.uk](mailto:lifescience@trade.gov.uk) or your local DIT contact.

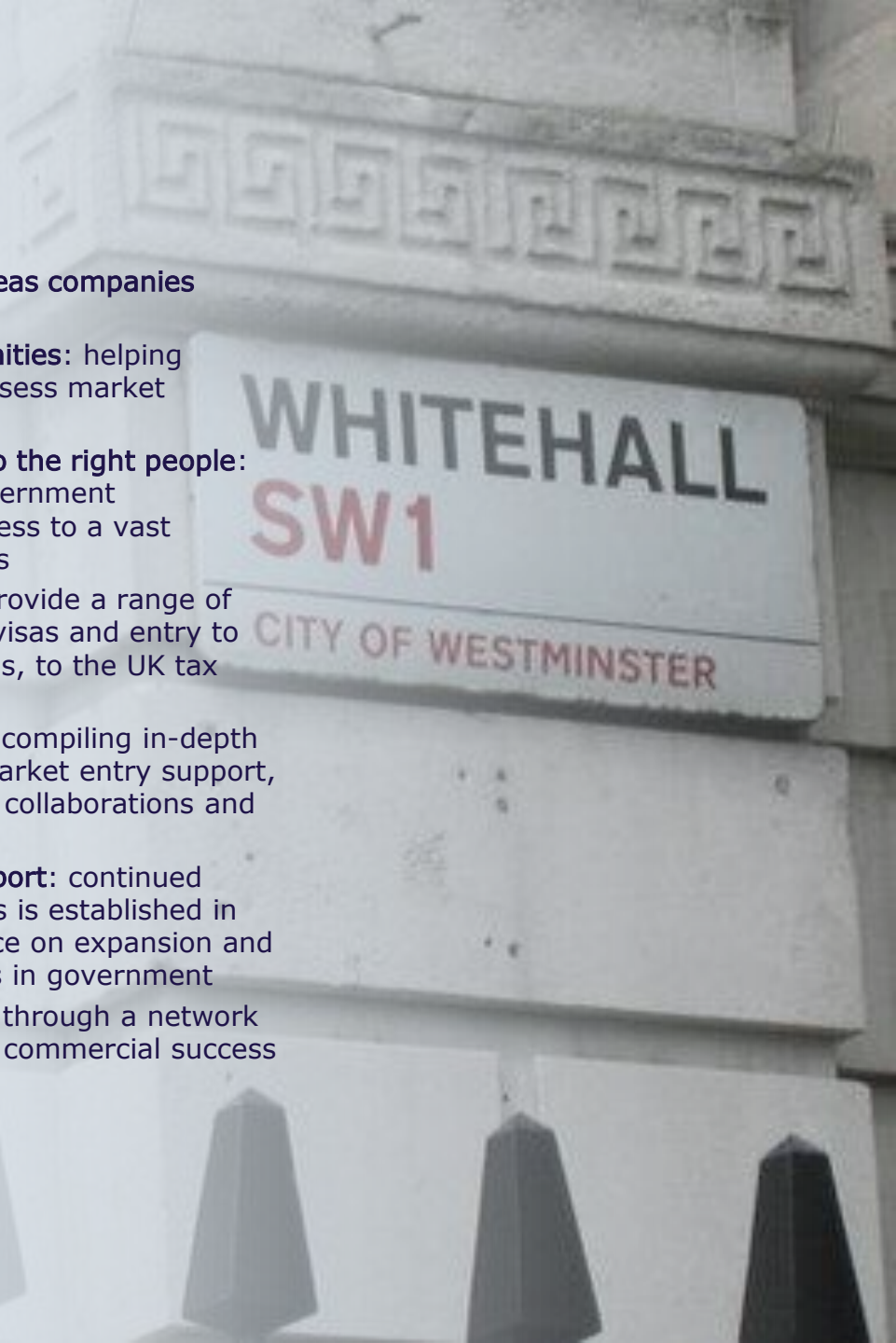
You will be introduced to an experienced account manager in the UK or in your home market.

## Where will we go from there?

- We will scope your requirements and where you are now along your investment journey
- We will agree with you a set of next steps
- We will assemble a team to support you
- We can help you benchmark the UK against other locations
- We can arrange and host visits to the UK to meet with potential partners or to see locations and sites
- We can coordinate your UK site search
- We can connect you to subject matter experts in a range of areas
- We can advise on tax incentives and access to finance
- We can connect you into the industry community and other sector networks, to facilitate networking and peer-

Services we provide to overseas companies (inward investors) include:

- **Accessing market opportunities:** helping international companies assess market opportunities in the UK
- **Access and introductions to the right people:** working with every UK government department to support access to a vast network of industry experts
- **Setting up in the UK:** we provide a range of support from applying for visas and entry to the UK to set up procedures, to the UK tax system and site selection
- **Bespoke market research:** compiling in-depth factual reports including market entry support, research and development collaborations and cost analysis
- **On-going government support:** continued support after your business is established in the UK, providing assistance on expansion and representing your interests in government
- **Entrepreneurial assistance** through a network of mentors to help make a commercial success of early stage companies





### Department for International Trade

The UK's Department for International Trade (DIT) has overall responsibility for promoting UK trade across the world and attracting foreign investment to our economy. We are a specialised government body with responsibility for negotiating international trade policy, supporting business, as well as delivering an outward-looking trade diplomacy strategy.

### Disclaimer

This information has been prepared by the Department for International Trade (DIT), and suppliers of DIT, for general informational purposes only. This information is not intended to amount to advice on which you should rely. Although DIT and its suppliers makes reasonable efforts to ensure the accuracy of any information provided, neither DIT nor any of its suppliers makes any representations, warranties or guarantees, whether express or implied, that any information supplied is accurate, complete or up-to-date. Accordingly, you must obtain professional or specialist advice before taking, or refraining from, any action on the basis of this information.

Published September 2021

Neither DIT nor any of its suppliers accepts any responsibility for updating this information in light of subsequent events or for any other reason. This information does not constitute a recommendation or endorsement by DIT or any of its suppliers.

To the fullest extent permitted by law, neither DIT nor any of its suppliers accepts or assumes any responsibility or liability to any reader of this information for any loss or damage, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, even if foreseeable, arising under or in connection with the use of or reliance on this information including, but not limited to, loss of profits, sales, business, or revenue, business interruption, loss of business opportunity, goodwill or reputation, or any indirect or consequential loss or damage. Should any such reader choose to rely on this information, then they do so at their own risk.

DIT is the owner, or the licensee, of all intellectual property rights in this information and DIT reserves all rights in this information.